



## Contact

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# CAPABILITY STATEMENT

Z7 SOLUTIONS IS A TRUSTED MANAGED SERVICES AND IT PARTNER SERVING PUBLIC AND PRIVATE SECTOR ORGANIZATIONS SINCE 2012. WE DELIVER MANAGED SERVICES, CYBERSECURITY, DATA PROTECTION AND MIGRATION, VDI, AND BUSINESS CONTINUITY SOLUTIONS. Z7 SOLUTIONS IS AN EQUAL OPPORTUNITY EMPLOYER WITH A STRONG RECORD OF PERFORMANCE AND A TEAM OF PROVEN SUBJECT MATTER EXPERTS.

## CORE COMPETENCIES

### End User Computing (EUC)

- Unified endpoint management and automation-driven device compliance.
- AI-powered visibility for user behavior and performance analytics.
- Secure hybrid workforce enablement with adaptive Zero Trust controls.
- Lifecycle management, provisioning, and policy automation for distributed environments.

### Cloud and Virtualization Solutions

- Hybrid and multi-cloud design leveraging AI-driven optimization and workload orchestration.
- Secure cloud migration frameworks with automated compliance assurance.
- Intelligent VDI and app streaming for remote and secure workforce access.
- Unified multi-cloud governance dashboards with predictive analytics.

### Automation and AI Solutions

- End-to-end workflow automation using RPA, Power Platform, and custom AI models.
- AIXDR correlation engine integrating SOC telemetry, threat intel, and incident enrichment.
- Machine learning-based anomaly detection and performance optimization.
- Intelligent document and policy automation for compliance, audit, and data governance.

### IT Services and Staff Augmentation

- 24/7 Help Desk, NOC, and Human-Led SOC with AI-assisted service resolution.
- Co-Managed IT model integrating with internal teams for scalability and continuity.
- Cleared engineers and certified specialists for project-based augmentation.
- Strategic modernization roadmaps and executive-level technology advisory.

### Enterprise Cyber Resilience

- Human-Led SOC powered by AI-driven XDR for proactive threat hunting and response.
- 24/7 SOC/NOC operations integrating automation and human oversight.
- Incident response orchestration and recovery aligned to NIST 800-171, CMMC, and Zero Trust.
- AI-augmented vulnerability, endpoint, and identity protection platforms.

### Enterprise Infrastructure

- Modernized hybrid infrastructure engineered for AI workloads and cloud readiness.
- Scalable compute, storage, and networking with integrated telemetry automation.
- Predictive capacity planning and self-healing infrastructure operations.
- Secure edge and IoT architectures aligned with enterprise resilience strategy.

### Collaboration and Productivity Platforms

- Secure deployment and modernization of Microsoft 365, Teams, and SharePoint.
- AI-assisted document management with automated retention and access control.
- Workflow intelligence and chat-based automation for collaboration optimization.
- Identity-driven collaboration with built-in compliance analytics.

### Business Continuity and Disaster Recovery

- Immutable AI-verified backups and cloud replication for ransomware resilience.
- Automated failover testing and compliance-aligned recovery orchestration.
- Predictive risk scoring and dependency mapping for business continuity.
- Real-time monitoring of recovery posture and operational uptime.

## DIFFERENTIATORS

### Accountability & Results

- SLA-based statements of work with guaranteed accountability and measurable outcomes
- Transparent, predictable pricing

### Leadership & Expertise

- Fractional CTO and CISO services for strategy and oversight
- Security-cleared, highly vetted personnel with federal and enterprise backgrounds
- Proven expertise in large (100+ Million) public and private sector projects

### Compliance & Governance

- Continuous compliance and governance alignment (SOC 2, HIPAA, NIST 800-171, CMMC Level 2)

### Service Delivery

- Vendor-agnostic best-fit solutions tailored for every client
- Rapid response and clear communication

### Client Success

- Successful recovery from failed MSP engagements (incumbents)
- Hassle-free off-boarding from legacy MSPs (incumbents)
- Fast onboarding with Z7 for a smooth transition
- Over 99% client retention across industries
- High customer satisfaction ratings

### Corporate Information

- **CAGE Code:** 78C83
- **UEI:** DT76MPHZABG8
- **Primary NAICS:** 541519, 541513, 541512, 541611, 518210, 541330, 54169
- **PSC Codes:** D310, D302, D306, D316, D318, D399

## NOTABLE PAST PERFORMANCE

### Department of War (DOW)

- Multi-region secure VDI, CSfC, personnel training, leadership advisory, VMware solutions, DellEMC storage, Cisco UCS upgrade.

### Critical Infrastructure Client (Water Utility Sector)

- VDI modernization, application containerization and automation, co-managed IT services (backup, disaster recovery, hyperconverged infrastructure), and on-site Help Desk augmentation.

### Non-Profit Education Sector Client

- 24/7 FedRAMP SOC, NOC, and Help Desk with network management and compliance monitoring.

### State Government Agency (New York)

- Secure VDI on multi-cloud architecture, cloud migration, application containerization, and managed end-user computing environment.

### Legal Entity (Georgia)

- Cybersecurity awareness integration, data migration, Microsoft CSP licensing, and VMware environment modernization.

### Law Firm (Intellectual Property Practice)

- Air-gapped immutable backups, encrypted email communication, high-compliance cloud file-sharing solution, and enterprise SAN services.

### Department of War (DOW)

- Enterprise storage modernization, personnel training, and data consolidation.

### Commercial Enterprise Client (Transportation Sector)

- Enterprise storage, block and file management, and data replication.