CAPABILITY STATEMENT

Z7 Solutions, founded in 2012, provides managed services and IT solutions to both private and public sectors. We specialize in managed services, cyber security, data protection & migration, VDI, and business continuity. Z7 Solutions is compliant, SBA 8(a) Certified, A+ BBB Rated, with excellent performance and a team of proven Subject Matter Experts.

Core Competencies

- **Professional Services**
  - Managed Services (Infrastructure, Endpoints, Help Desk)
  - Staff Augmentation and Professional IT Training
  - Health Checks, Maintenance Contracts, Optimization
  - Mobile and Web Applications Development & Support
- **Virtual Computing and Cloud Solutions**
  - Virtual Desktops (VDI), Servers and Applications
  - Government Cloud Solutions and Modernization Efforts
  - Zero-Trust Efforts and Application Workload Analysis
  - Enterprise Licensing Renewals
- **Information Security**
  - Zero-Trust Architecture
  - Network Intrusion Prevention, Detection & Response
  - Data & Endpoint Protection
  - Commercial Solutions for Classified (CSfC)
  - Pen-Testing and Full-Scope Vulnerability Assessments
- **Endpoint Devices**
  - Thin and Zero Clients for VDI
  - Endpoint Zero-Trust Protection
  - Laptops, Desktops, and Tablets
  - Mobile Device Management (MDM)
- **Enterprise Servers, Storage and Networking**
  - Blade, Rackmount, and Stand-alone Servers
  - Block and File All-Flash Arrays (SAN and NAS)
  - Converged and Hyperconverged Infrastructure
  - Network Routing and Switching
  - IT Lifecycle Services and Support
- **Data Protection (On-Prem and Cloud)**
  - Data Backup with Ransomware Protection
  - Data Archiving
  - Data Loss Prevention
  - Disaster Recovery

Differentiators

- Z7 Solutions is Partnered with Industry Leaders to Ensure Consistent Excellence in Helping Customers Globally.
- Z7 Solutions Handles all Customer Data According to the Highest Security standards such as HIPAA, SOC, ITAR, PCI DSS, GDPR, NIST 800-171 & CMMC.
- On Time, On Budget, and On Target Project Completion.
- Decades of Private Enterprise and Public Sector Experience, Specifically Within Federal and State Governments.
- Heavily Vetted Personnel with a Strong Focus on Cybersecurity Awareness and Customer Confidentiality.
- Superior Solution Results due to the Mixture of Delivery Excellence, Private/Public Sector Experience, and Knowledge of Industry's Best Practices.
- Rapid Response, Access to Proven Professionals, and
- Substantial Savings on License and Hardware Refreshes.

Qualifications and Certifications

- **SBA** Certified **8(a), IEE**
- **DOT** Certified **DBE**
- **NY** Certified **MWBE**
- **FL** Certified **MBE** and **FL** Certified **WBE**
- **ISO** 9001, 27001, 20000 and 22301 Certified Business
- Security Cleared Personnel

Corporate Data

CAGE Code: 78C83
UEI: DT76MPHZABG8
DUNS: 078569125
NAICS Codes: 541512, 511210, 518210 (primary), 519190, 541511, 541513, 541519, 541611, 541990, 611420
Contract Vehicles:
- **IT 70 GSA Schedule: GS-35-F-0349S**
- **US ARMY ITES-SW2: W52P1J-20-D-0042**
- **NYS OGS: Dell Technologies, VMware**
- **MTA New York State IT Services and Products**
- **US NAVY Seaport NxG IT Services and Solutions**
- **NASPO 16-ACS, Carahsoft**
- **NCPA 01-137, immixGroup**
- **OMNIA R200803, TDSynnex**

Geographic Coverage: CONUS and OCONUS

Notable Past Performance

- **NY State Agency**
Long Term Managed Services. Cybersecurity Cloud EDR Solution. Automated Application Testing Solution. Containerized Application Delivery to VMware Horizon (On-Prem and Azure Cloud) VDI Workloads. CISO & Leadership Advisory Services.
- **Largest US Airline Corporation**
Professional Services. Enterprise Storage Implementation and Performance Optimization in a Large Distributed Data Center Environment. Multi-Site Storage Migrations.
- **GA Legal Entity**
CommVault Metallic Cloud Data Protection w/ Azure Solution. FileCloud Enterprise File Sync and Share Solution. DRaaS
- **FL County Utility Company**
VxRail Hyperconverged Solution w/ Virtual Desktop Infrastructure (VDI). Managed Services. Environment Modernization, Consolidation and Cost Savings Consulting.
- **US Army**
Onsite Architect/Engineering Support Services. Enterprise Storage, Backup and Virtualization Mentoring. Network Security and Monitoring and STIG Hardening.
- **VMware Federal**
Provided PS Resources for Federal VMware Professional Services Organization. Covered Design & Deployment of Complex VMware Solutions in Highly Secured Environments.
- **US Air Force**
Zero-Trust Virtual Desktop Infrastructure Architecture w/ Endpoint Protection. Security Hardening and EFSS. VDI for CSfC Solution Design and Implementation. Leadership Technical Advisory. USAF Zero-Trust Task-Force Contributor.