CAPABILITY STATEMENT

Originated in 2012, Z7 Solutions is an Enterprise Managed Services and IT Solutions Provider focusing on the Private and Public sector. We specialize in Managed Services, Cyber Security, Data Protection & Migration, VDI and Business Continuity. Z7 Solutions is proud to be a Certified 8(a), Native American/Women-Owned small business.

Core Competencies

- **Professional Services**
  - Managed Services (Infrastructure, Endpoints, Help Desk)
  - Staff Augmentation and Professional IT Training
  - Health Checks, Maintenance Contracts, Optimization
  - Mobile and Web Applications Development & Support
- **Virtual Computing and Cloud Solutions**
  - Virtual Desktops (VDI), Servers and Applications
  - Government Cloud Solutions and Modernization Efforts
  - Zero-Trust Efforts and Application Workload Analysis
  - Enterprise Licensing Renewals
- **Information Security**
  - Zero-Trust Architecture
  - Network Intrusion Prevention, Detection & Response
  - Data & Endpoint Protection
  - Commercial Solutions for Classified (CSfC)
  - Pen-Testing and Full-Scope Vulnerability Assessments
- **Endpoint Devices**
  - Thin and Zero Clients for VDI
  - Endpoint Zero-Trust Protection
  - Laptops, Desktops, and Tablets
  - Mobile Device Management (MDM)
- **Enterprise Servers, Storage and Networking**
  - Blade, Rackmount, and Stand-alone Servers
  - Block and File All-Flash Arrays (SAN and NAS)
  - Converged and Hyperconverged Infrastructure
  - Network Routing and Switching
  - IT Lifecycle Services and Support
- **Data Protection (On-Prem and Cloud)**
  - Data Backup with Ransomware Protection
  - Data Archiving
  - Data Loss Prevention
  - Disaster Recovery

Differentiators

- Z7 Solutions is Partnered with Industry Leaders to Ensure Consistent Excellence in Helping Customers Globally.
- Z7 Solutions Handles all Customer Data According to the Highest Security standards such as HIPAA, SOC, ITAR, PCI DSS, GDPR, NIST 800-171 & CMMC.
- On Time, On Budget, and On Target Project Completion.
- Decades of Private Enterprise and Public Sector Experience, Specifically Within Federal and State Governments.
- Heavily Vetted Personnel with a Strong Focus on Cybersecurity Awareness and Customer Confidentiality.
- Superior Solution Results due to the Mixture of Delivery Excellence, Private/Public Sector Experience, and Knowledge of Industry's Best Practices.
- Rapid Response, Access to Proven Professionals, and
- Substantial Savings on License and Hardware Refreshes.

Qualifications and Certifications

- **SBA** Certified **8(a)**
- Indian Economic Enterprise (**IEE**)
- Certified Native American/Women-Owned Small Business
- **DOT** Certified **DBE**
- **NY** Certified **MWBE**
- **FL** Certified **MBE** and **FL** Certified **WBE**
- **ISO** 9001, 27001, 20000 and 22301 Certified Business
- Security Cleared Personnel

Corporate Data

CAGE Code: 78C83
UEI: DT76MPHZABG8
DUNS: 078569125
NAICS Codes: 541512, 511210, 518210 (primary), 519190, 541511, 541513, 541519, 541611, 541990, 611420
Contract Vehicles:
- **IT 70 GSA Schedule: GS-35-F-0349S**
- **US ARMY ITES-SW2: W52P1J-20-D-0042**
- **NYS OGS: Dell Technologies, VMware**
- **MTA New York State IT Services and Products**
- **US NAVY Seaport NxG IT Services and Solutions**

Geographic Coverage: CONUS and OCONUS

Notable Past Performance

- **NY State Agency**
Long Term Managed Services. Cybersecurity Cloud EDR Solution. Automated Application Testing Solution. Containerized Application Delivery to VMware Horizon (On-Prem and Azure Cloud) VDI Workloads. CISO & Leadership Advisory Services.
- **Largest US Airline Corporation**
Professional Services. Enterprise Storage Implementation and Performance Optimization in a Large Distributed Data Center Environment. Multi-Site Storage Migrations.
- **GA Legal Entity**
CommVault Metallic Cloud Data Protection w/ Azure Solution. FileCloud Enterprise File Sync and Share Solution. DRaaS.
- **FL County Utility Company**
VxRail Hyperconverged Solution w/ Virtual Desktop Infrastructure (VDI). Managed Services. Environment Modernization, Consolidation and Cost Savings Consulting.
- **US Army**
Onsite Architect/Engineering Support Services. Enterprise Storage, Backup and Virtualization Mentoring. Network Security and Monitoring and STIG Hardening.
- **VMware Federal**
Provided PS Resources for Federal VMware Professional Services Organization. Covered Design & Deployment of Complex VMware Solutions in Highly Secured Environments.
- **US Air Force**
Zero-Trust Virtual Desktop Infrastructure Architecture w/ Endpoint Protection. Security Hardening and EFSS. VDI for CSfC Solution Design and Implementation. Leadership Technical Advisory.