

# CAPABILITY STATEMENT

Z7 Solutions is an Enterprise Managed Services and IT Solutions Provider/Integrator focusing on the Private and Public sectors. Our team specializes in Managed Services, Cyber Security, Data Protection & Migration, VDI and Business Continuity. Originated in 2012, Z7 Solutions is an SBA 8(a), MWBE, DBE and ISO Certified Business.

## Core Competencies

#### Virtual Computing and Cloud Solutions

- Virtual Desktops (VDI), Servers and Applications
- o Government Cloud Solutions and Modernization Efforts
- o Zero-Trust Efforts and Application Workload Analysis
- o Enterprise Licensing Renewals

#### Information Security

- Network Intrusion Prevention
- Endpoint Protection
- o Commercial Solutions for Classified (CSfC)
- o Pen-Testing and Full-Scope Vulnerability Assessments
- o Zero-Trust Architecture

#### Endpoint Devices

- Thin and Zero Clients
- o Laptops, Desktops, and Tablets
- Mobile Device Management (MDM)

#### • Professional Services

- o Managed Services (Infrastructure, Endpoints, Help Desk)
- Staff Augmentation and Professional IT Training
- Health Checks, Maintenance Contracts, Optimization
- Mobile and Web Applications Development & Support

• Enterprise Servers, Storage and Networking

- Blade, Rackmount, and Stand-alone Servers
- o Block and File All-Flash Arrays (SAN and NAS)
- Converged and Hyperconverged Infrastructure
- Network Routing and Switching
- IT Lifecycle Services and Support

## **Differentiators**

- Z7 Solutions is Partnered with Industry Leaders to Ensure Consistent Excellence in Helping Customers Globally.
- Z7 Solutions Handles all Customer Data According to the Highest Security standards such as HIPAA, SOC, ITAR, PCI DSS, GDPR, NIST 800-171 & CMMC.
- On Time, On Budget, and On Target Project Completion.
- Decades of Private Enterprise and Public Sector Experience, Specifically Within Federal and State Governments.
- Heavily Vetted Personnel with a Strong Focus on Cybersecurity Awareness and Customer Confidentiality.
- Superior Solution Results due to the Mixture of Delivery Excellence, Private/Public Sector Experience, and Knowledge of Industry's Best Practices.
- Rapid Response Times, Access to Proven Professionals, and Substantial Savings on License and Hardware Refreshes.

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## Qualifications and Certifications

- Indian Economic Enterprise (IEE)
- **SBA 8(a)** Certified Native American/Women-Owned Small Business; <40M AR; <150 FTE;
- DOT Certified DBE
- FL and NY Certified MWBE
- ISO 9001, 27001, 20000 and 22301 Certified Business
- Security Cleared Personnel

## <u>Corporate Data</u>

#### DUNS: 078569125

#### SAM.GOV Unique Entity ID: DT76MPHZABG8 CAGE Code: 78C83

NAICS Codes: 541512, 511210, 518210, 519190, 541511, 541513, 541519, 541611, 541990, 611420

#### **Contract Vehicles:**

- IT 70 GSA Schedule: GS-35-F-0349S
- US ARMY ITES-SW2: W52P1J-20-D-0042
- NYS OGS: Dell Technologies
- MTA New York State IT Services and Products Geographic Coverage: CONUS and OCONUS

## Notable Past Performance

#### <u>NY State</u>

Long Term Managed Services Contract supporting Cloud Security Solutions with Modern Virtualized Desktops and Servers powered by NVIDIA. Health-Checks followed by Remediation Plans. Cloud Migration Roadmap Deployment and Implementation. MFA, SSO. VMware Horizon on Azure.

#### American Airlines

Professional Services. Enterprise Storage Implementation and Performance Optimization in a Large Distributed Data Center Environment. Multi-Site Storage Migrations.

#### MCC Law

CommVault Metallic Cloud Data Protection w/ Azure Solution. FileCloud Enterprise File Sync and Share Solution - AWS.

#### <u>Clay County Utility</u>

VxRail Hyperconverged Solution w/ Virtual Desktop Infrastructure (VDI) across multiple sites. Managed Services, Modernization.

#### US Army

Onsite Architect/Engineering Support Services. Enterprise Storage, Backup and Virtualization Mentoring. Network Security and Monitoring and STIG Hardening.

#### <u>VMware</u>

Provided Resources for Federal VMware Professional Services Organization. Primary focus was Virtualized Desktops and Servers in Highly Secured Environments.

#### US Air Force

Zero-Trust Virtual Desktop Infrastructure Architecture w/ Endpoint Protection. Security Hardening and EFSS. Modernization and Leadership Technical Advisory.

### Contact Information

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We are proud to be an Equal Opportunity Employer, Including Females, Minorities, Protected Veterans, and those with Disability.