

## CAPABILITY STATEMENT

Originated in 2012, Z7 Solutions is a federal and commercial IT Solutions provider focused on providing high quality data center consulting services. We directly help business grow their revenue by applying proven, industry leading IT solutions. Z7 Solutions is a **Native American Women-Owned Small Business**.

### Core Competencies

- **Virtual Computing (Virtualization)**
  - Virtual Desktops and Applications (VDI)
  - Server and Network Virtualization
- **Cloud Computing (Private/Public/Hybrid)**
  - Government Cloud Solutions
  - Workload Migration
- **Managed Services (Security Cleared Personnel)**
  - Subject Matter Experts
  - Project Management
  - Data Migrations (Block and File)
- **Security**
  - Network Intrusion Prevention and Endpoint Protection
  - Commercial Solutions for Classified (CSfC)
  - Vulnerability Assessments
  - Zero-Trust Architecture
- **Endpoint Devices**
  - Thin and Zero Clients
  - Laptops, Desktops and Tablets
  - Mobile Device Management (MDM)
- **Enterprise Servers, Storage and Networking**
  - Blade, Rackmount and Stand-alone Servers
  - Block and File All-Flash Arrays (SAN and NAS)
  - Converged and Hyperconverged Infrastructure
  - Network Routing and Switching

### Differentiators

- Z7 Solutions is Partnered with the Industry Leaders to assure Consistent Excellence in Helping Federal Government. This Assures that Public Sector Customers always get the Latest and Most Secure Custom-Fitted Technologies to assure Mission Success.
- Z7 Solutions handles all Customer Data According to the Highest Security Compliance such as DFARS and NIST 800-171.
- On Time, On Budget and On Target Project Completion.
- Decades of Public Sector Experience, specifically within Federal and State Governments.
- Heavily Vetted Personnel with a Strong Focus on Cyber Awareness and Customer Confidentiality.
- Superior Solution Results due to the Mixture of Delivery Excellence, Public Sector Experience, and Industry Best Practices Knowledge.

### Qualifications and Certifications

- **DOT Certified DBE** (TX, HI, FL, NY)
- **SBA Certified EDWOSB**
- **Certified Minority Women Business Enterprise** (FL and NY)
- **Security Cleared Personnel**

### Corporate Data

**DUNS: 078569125**

**CAGE Code: 78C83**

**NAICS Codes:**

**423430 | 518210 | 541511**

**541512 | 541513 | 541519**

**Contract Vehicles:**

**IT 70 GSA Schedule: GS-35-F-0349S**

**Geographic Coverage:**

**CONUS and OCONUS**

### Past Performance

- **American Airlines (2013-2014)**  
Enterprise Storage Implementation and Performance Optimization in a Large Distributed Data Center Environment.
- **Pechanga Casino (2014-2015)**  
Enterprise Storage and Virtualization Business Continuity Implementation and Optimization.
- **Beach Body (2014-2015)**  
Virtualized Storage Disaster Recovery Implementation. Virtual Server Implementation and Security Hardening.
- **US Army (2013-2016)**  
Data Center Operations Staff Augmentation and IT Personnel Enterprise Storage, Backup and Virtualization Mentoring. Network Security and Monitoring and STIG Hardening.
- **PJR Corporation (2017-2020)**  
Long Term Staff Augmentation for Federal VMware Professional Services Organization (vRealize Suite, VCF, NSX, Horizon, Workspace ONE, vSphere, vSAN)
- **US Air Force PACAF (2019-Present)**  
Virtual Server and Desktop Infrastructure Architecture, Implementation and Operations Support. Network and Security Hardening.
- **NY State Empire State Development (2019-Present)**  
Virtual Server and VDI Desktop Infrastructure Implementation, Optimization and Operations Support. Network Security and Monitoring. Disaster Recovery and Cloud Migration Planning and Architecture.

### Contact Information

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**We are proud to be an Equal Opportunity Employer, Including Females, Minorities, Protected Veterans, and those with Disability.**