

# CAPABILITY STATEMENT

Originated in 2012, Z7 Solutions is a **Native American Women-Owned Small Business**. Z7 Solutions is a federal and commercial IT Solutions provider focused on providing high-quality data center consulting services. We directly help businesses grow their revenue by applying proven industry-leading IT solutions.

# Core Competencies

- Virtual Computing (Virtualization)
  - Virtual Desktops and Applications (VDI)
  - Server and Network Virtualization
- Cloud Computing (Private/Public/Hybrid)
  - Government Cloud Solutions
  - Workload Migration
- Managed Services (Security Cleared Personnel)
  - Subject Matter Experts
  - Project Management
  - Data Migrations (Block and File)
- Security
  - o Network Intrusion Prevention and Endpoint Protection
  - Commercial Solutions for Classified (CSfC)
  - Vulnerability Assessments
  - Zero-Trust Architecture
- Endpoint Devices
  - o Thin and Zero Clients
  - Laptops, Desktops and Tablets
  - Mobile Device Management (MDM)
- Enterprise Servers, Storage and Networking
  - Blade, Rackmount, and Stand-alone Servers
  - Block and File All-Flash Arrays (SAN and NAS)
  - Converged and Hyperconverged Infrastructure
  - Network Routing and Switching

# **Differentiators**

- Z7 Solutions is Partnered with Industry Leaders to ensure Consistent Excellence in Helping the Federal Government. This Assures that Public Sector Customers always get the Latest and Most Secure Custom-Fitted Technologies to assure Mission Success.
- Z7 Solutions handles all Customer Data According to the Highest Security Compliance such as DFARS and NIST 800-171.
- On Time, On Budget, and On Target Project Completion.
- Decades of Public Sector Experience, specifically within Federal and State Governments.
- Heavily Vetted Personnel with a Strong Focus on Cyber Awareness and Customer Confidentiality.
- Superior Solution Results due to the Mixture of Delivery Excellence, Public Sector Experience, and Industry Best Practices Knowledge.

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# Qualifications and Certifications

- DOT Certified DBE (TX, HI, FL, NY)
- SBA Certified EDWOSB
- Certified Women Business Enterprise (FL and NY)
- Security Cleared Personnel

# Corporate Data

#### DUNS: 078569125

#### CAGE Code: 78C83

#### **NAICS Codes:**

423430 | 518210 | 541511 541512 | 541513 | 541519

### **Contract Vehicles:**

IT 70 GSA Schedule: GS-35-F-0349S Geographic Coverage:

## CONUS and OCONUS

## Past Performance

#### • American Airlines (2013-2014)

Enterprise Storage Implementation and Performance Optimization in a Large Distributed Data Center Environment.

• Pechanga Casino (2014-2015)

Enterprise Storage and Virtualization Business Continuity Implementation and Optimization.

• Beach Body (2014-2015)

Virtualized Storage Disaster Recovery Implementation. Virtual Server Implementation and Security Hardening.

#### • US Army (2013-2016)

Data Center Operations Staff Augmentation and IT Personnel Enterprise Storage, Backup and Virtualization Mentoring. Network Security and Monitoring and STIG Hardening.

• PJR Corporation (2017-2020)

Long-Term Staff Augmentation for Federal VMware Professional Services Organization (vRealize Suite, VCF, NSX, Horizon, Workspace ONE, vSphere, and vSAN).

#### US Air Force PACAF (2019-Present)

Virtual Server and Desktop Infrastructure Architecture, Implementation, and Operations Support. Network and Security Hardening.

• NY State Empire State Development (2019-Present)

Virtual Server and VDI Desktop Infrastructure Implementation, Optimization, and Operations Support. Network Security and Monitoring. Disaster Recovery and Cloud Migration Planning and Architecture.

## **Contact Information**

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We are proud to be an Equal Opportunity Employer, Including Females, Minorities, Protected Veterans, and those with